



KNOW YOUR NETWORKS WORKSHEET

PERSONAL Write down your ideas of who to contact and how (reach out by phone, e-mail, Facebook Boundless Fundraising, letter-writing, fundraising events)	
Family	<input type="checkbox"/> Go beyond your immediate family <ul style="list-style-type: none"> • Who did you see at the last holiday party or reunion? <input type="checkbox"/> Your children's activities <ul style="list-style-type: none"> • Reach out to other parents you know through activities
Friends	<input type="checkbox"/> Include friends from other periods of your life <ul style="list-style-type: none"> • Grade school, high school, college, graduate programs <input type="checkbox"/> Informal groups or clubs <ul style="list-style-type: none"> • Book or knitting clubs, poker night
Distant contacts	<input type="checkbox"/> Review wedding or shower guest lists (put that guest book to use!) <input type="checkbox"/> Your holiday card list <input type="checkbox"/> Sorority/fraternity sisters/brothers
Community	<input type="checkbox"/> How are you involved in your community? <ul style="list-style-type: none"> • Volunteer activities/organizations • Civic organizations
Daily activities	<input type="checkbox"/> What does your average day or weekend look like? <input type="checkbox"/> What businesses do you frequent? <ul style="list-style-type: none"> • Market, dry cleaners, pharmacy, gym, salon and doctors

PROFESSIONAL Write down your ideas of who to contact and how (reach out by phone, e-mail, Facebook Boundless Fundraising, letter-writing, fundraising events)	
Co-workers	<input type="checkbox"/> Ask outside your department or direct contacts <input type="checkbox"/> Former co-workers from previous jobs or positions
Clients, partners, vendors	<input type="checkbox"/> Who do you regularly interact with? <input type="checkbox"/> Where does your business regularly spend money? <ul style="list-style-type: none"> • Reciprocated support
Professional groups	<input type="checkbox"/> Think of different organizations whose meetings you attend regularly <input type="checkbox"/> Do you pay membership dues anywhere? <ul style="list-style-type: none"> • Industry groups, professional development, social networking organizations

PERSONAL RESOURCES: Facebook (get in touch and use Boundless Fundraising, the application provided by the Society), invitation and showers lists, card or mailing lists, team rosters, membership lists

PROFESSIONAL RESOURCES: LinkedIn, Outlook contacts, Office directory, Intranet, Chamber of Commerce directory